



## **SBA Small Business (8a) Certified**

Alliance Global Tech Inc. (AGT) is a U.S. Small Business Administration (SBA)–certified 8(a) Business Development Program participant and a certified Small Disadvantaged Business (SDB). AGT’s 8(a) certification strengthens our ability to support federal agencies through streamlined acquisition pathways, targeted business development assistance, and access to contracts specifically set aside for qualified small businesses.

AGT is CMMI Level 3 appraised for both Services and Development, demonstrating institutionalized, repeatable, and measurable processes across service delivery, systems engineering, software development, quality assurance, and project management. Our maturity model ensures predictable performance, disciplined risk management, continuous process improvement, and consistent delivery of high-quality outcomes aligned with federal mission objectives.

In addition, AGT maintains internationally recognized ISO certifications, including ISO 9001 (Quality Management), ISO/IEC 20000-1 (IT Service Management), and ISO/IEC 27001 (Information Security Management). These certifications validate AGT’s commitment to operational excellence, service reliability, data protection, cybersecurity best practices, and compliance with federal information assurance requirements.

As an SBA-certified 8(a) firm, AGT is eligible to receive sole-source federal contract awards up to the applicable statutory threshold, enabling agencies to rapidly initiate mission-critical efforts without the delays of full and open competition. These awards are typically non-protectable and can be executed in as few as five business days, significantly reducing procurement time and administrative burden while ensuring full regulatory compliance.

AGT is also a GSA Multiple Award Schedule (MAS) Contract Holder, providing federal agencies with a pre-competes, FAR-compliant acquisition vehicle for IT services, professional services, and technology solutions. The GSA MAS further streamlines procurement by offering pre-negotiated pricing, defined labor categories, and streamlined ordering procedures, which can be used independently or in conjunction with AGT’s 8(a) authority.

Through its combined 8(a) status, CMMI Level 3 maturity, ISO-certified management systems, and GSA MAS contract, Alliance Global Tech Inc. enables federal customers to execute compliant, low-risk, and accelerated procurements while partnering with a proven small business that consistently delivers secure, high-quality, and mission-aligned solutions.

8(a) Sole-Source Direct Award Procedure – Alliance Global Tech Inc. (AGT)

Federal agencies may leverage AGT's SBA-certified 8(a) status to execute an expedited, compliant sole-source procurement using the following standard process:

1. The Government develops a brief Statement of Work (SOW) describing the scope, objectives, and deliverables, along with an independent Government cost estimate.
2. The Contracting Officer drafts an 8(a) Offering Letter to the U.S. Small Business Administration (SBA) using the approved SBA template.
3. The Contracting Officer elects to proceed with an 8(a) procurement and submits the Offering Letter to the SBA. If the SOW is extensive, it may be attached or referenced in the Offering Letter.
4. The Offering Letter and supporting documentation are submitted to the SBA via email to [dcofferletters@sba.gov](mailto:dcofferletters@sba.gov), in accordance with SBA 8(a) submission requirements.
5. Upon review, the SBA confirms AGT's eligibility for an 8(a) sole-source award. If the Contracting Officer does not receive a response from the SBA within five business days, eligibility may be presumed, and the procurement may proceed.
6. The Agency Contracting Officer provides AGT with the finalized work description or SOW and initiates technical and cost negotiations.
7. AGT submits its technical and pricing proposal. Upon mutual agreement, the Contracting Officer issues the contract award (e.g., SF-1449 for commercial services) and transmits a copy of the award to the SBA for recordkeeping. Contract performance may then commence.